



JHGI - RETAIL



**Shopping Centers.
High Street.
Food Stores.**



“Retail is a Dynamic and Fast moving sector which offers Tremendous Value & Success to the experienced and well advised”



INTRODUCTION

Welcome to our Retail Brochure which highlights the key disciplines we cover across the sector with a selection of recent transaction.

Far too often, headlines covering in retail sector have tended to be on a negative side, concentrating on retail failure, destructive price wars and the slide of High Street at the hands of the enemy – Online Retail.

Retail is a dynamic and fast moving sector which offers tremendous value and success to the experienced and well advised. Omni-Channel retailing, retailer insolvency and over-supply of retail are more opportunities for the initiated than the challenges they are presented to be by the press. Uncertainty surrounding INDIA is yet another.

At JH Group we firmly believe that there is much opportunity in the sector for retailers, investors and developers. Retail Leisure is firmly in the INDIA psyche and as a sector a far more consistent performer than the majority believe.

We Invested significantly in our retail platform in recent years and are able to offer clients trusted advice for experienced individuals across the full retail property spectrum. We have put together a selection of highlights from the key services lines to demonstrate the depth and range of our knowledge and experience. We are very proud of Client testimonials that sit alongside, as our only measure of success is that of the clients we advise.



Jaspreet Singh
Founder & CEO – JH Group



Our Expertise

*EXPERIENCE TO UNDERSTAND YOUR REQUIREMENT
ACROSS ALL AREAS OF RETAIL*

- Shopping Centers.
- High Street.
- Food Stores – High Way Models.

Our Services

*WORKING COLLABORATIVELY TO OFFER
THE SERVICES YOU REQUIRE*

LEASE, ACQUISITIONS AND MANAGEMENT

- AFMS.
- Development Consultancy & Site Management.
- Tenant Representation.
- Lease Advisory.

Professional Consultancy

- Valuation.
- Market Research Analysis.
- Building Consultancy.
- Planning.
- Project Management.
- Property Asset & Facility Management.
- ROI.
- Sustainability.



Shopping Centers.

Shopping Centers are an integral part of our retail capability. Recognizing their importance to our clients, JH Group has invested in this area through considerable hiring in 2019.

Servicing a range of Real Estate Investor Trust, institutions and property companies, our experience in the core market of strong regional centers is undoubted.

Our occupational team works side by side with capital market to ensure a holistic and ground approach in maximizing returns to our clients.

We Value the relationship with our clients above all else, meaning we look to provide the best long term advice with integrity at the heart of everything we do. Expect a high level of service from our dedicated experts who put client care at the forefront of their minds.



Aftab Bagwan
Head – Operations

Key Deals

Shopping Centers.



Client : AR MALL

Outline : 500,00 Sq. ft.

Major Shopping Centre anchored by INOX, M&S and others with strong WAULT and covenant.

Activity : Lease & Development



Client : Homeland City

Outline : 10,00,000 Sq. ft.

Major Shopping Centre anchored by INOX and others developing with strong growth story.

Activity : Lease & Development



Client : 93 Avenue

Outline : 6,00,000 Sq. ft.

Major Shopping Centre anchored by Rajhans Cinema, MAX, RIL Digital and FBB with many others Vanilla stores with continuous growth story.

Activity : AFMS & Lease

High Street.

Key Deals High Street.

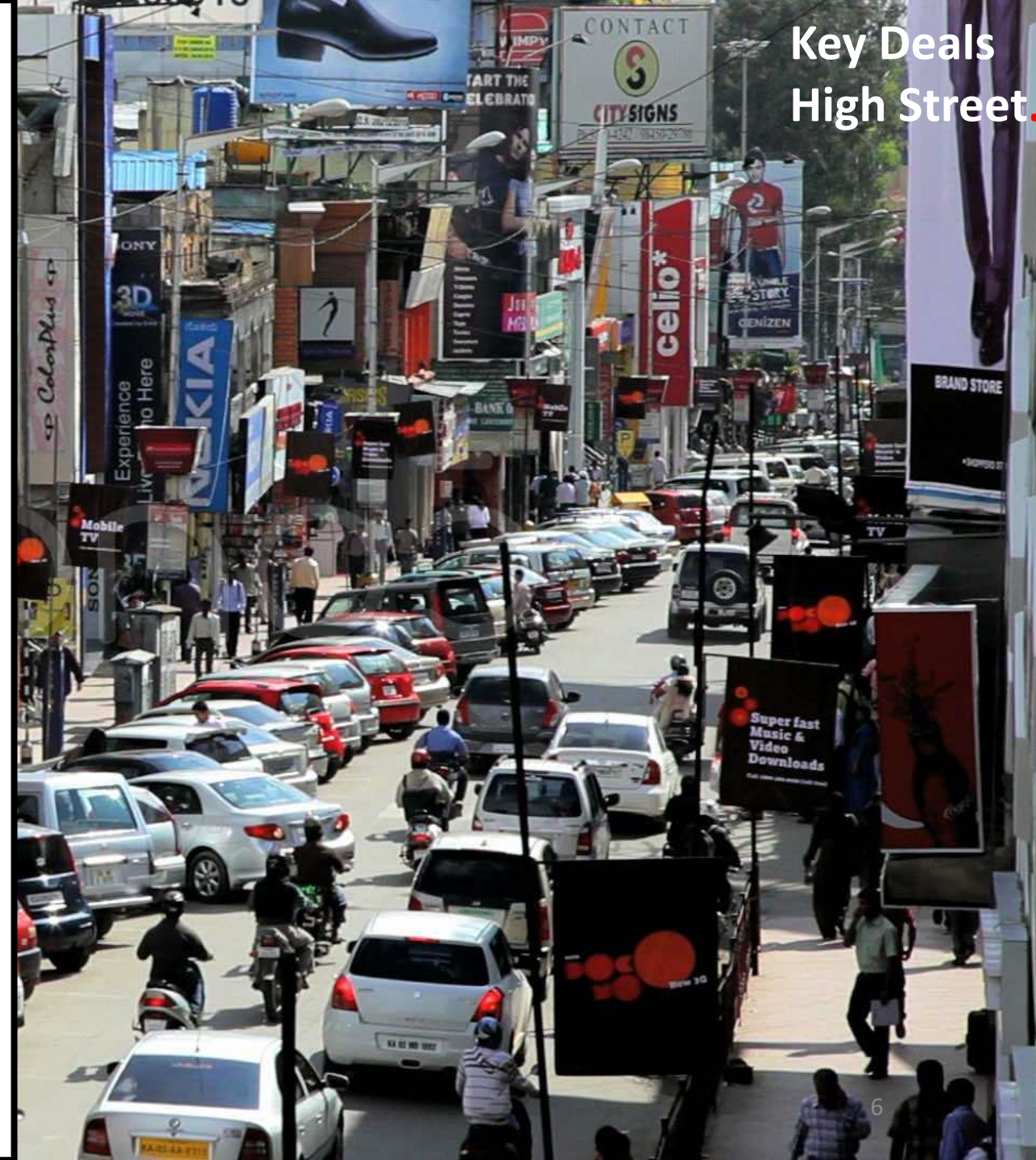
Enthusiasm, diligence and innovation are core to our client services. We have an established and focused team which is proud of its strong background on the occupational side and feel it is well placed to offer honest market-facing advice.

We recognize the importance of research and the changing face of retail and leisure. The relationship between Shopping Centre VS High Street retail and Online VS Bricks & Mortar is critical to this sector. Multichannel retail is the holy grail of the retail world and the High Street sector is a key component of this. The increasingly demanding consumer is driving the retail and leisure environment, which more than ever required owners to actively manage their assets.

The team have the experience and capability of selling a variety of assets, from Franchisee Stores, Solus units, Sale and Leaseback portfolios, to larger retail and FEC's. They are similarly successful on the buy side and have demonstrated a number of times their ability to uncover off-market opportunities for clients through their focused and targeted approach.



Anil Malik
Head – Business Development



Key Deals High Street.



Client : MAX Lifestyle

Outline : 9,800 Sq. ft.
Central India & Indore Second store with full façade branding in South Indore

Activity : Lease



Client : MAX Lifestyle

Outline : 10,000 Sq. ft.
Central India & Indore first Premium store on Indore's best High Street – Sapna Sangeeta Road.

Activity : Lease



Client : FAB INDIA

Outline : 12,000 Sq. ft.
India's first Fab India Experience zone with Fab Café in ITC Road, Pune.

Activity : Lease

Food Store. High Way Models.

Only by full understanding the industry we operate & advise our clients. At JH Group, we pride ourself on our in-depth and unrivalled sector knowledge. Our team are embedded in this market which has undergone structural shift and whilst the shock of headlines may have receded, the industry continues its relentless progression.

At JH Group, we advise the retailers, as we as developers, local authorities and investors. We act for clients on every aspect of the market from site acquisition, development consultancy, valuation, rent review, lease renewal, disposal and investment trading. This is underpinned by our market leading research capability and complemented by the residential division.



Dipak Pandey
Business Development
Gujarat



Key Deals.

Katargram, Surat

VIP Road, Surat

Chala Road, VAPI

Food Store.



High Way Models.



Madhya Pradesh.

Karnataka.

Gujarat.



**CONNECTING
PEOPLE & PROPERTY,
PERFECTLY.**

IMPORTANT NOTICE

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